

The TriZetto Group, Inc.
Supplemental Presentation - EBITDA
(unaudited and in thousands)

	Three Months Ended March 31,	
	2004	2003
Revenue		
Recurring revenue	\$ 42,302	\$ 39,293
Non-recurring revenue	23,448	30,633
Total revenue	<u>65,750</u>	<u>69,926</u>
Cost of revenue		
Recurring revenue	29,807	25,959
Non-recurring revenue	14,332	19,498
Total cost of revenue	<u>44,139</u>	<u>45,457</u>
Gross profit	21,611	24,469
Operating expenses		
Research and development	6,421	5,569
Selling, general and administrative	13,120	12,956
	<u>19,541</u>	<u>18,525</u>
EBITDA	2,070	5,944
Amortization of deferred stock compensation	112	590
Operating depreciation and amortization	4,846	4,186
Amortization of other intangible assets	951	3,309
Loss on contracts, net	57	-
	<u>5,966</u>	<u>8,085</u>
Loss from operations	(3,896)	(2,141)
Interest income	169	317
Interest expense	(412)	(545)
Loss before provision for income taxes	(4,139)	(2,369)
Provision for income taxes	(200)	(300)
Net loss	<u>\$ (4,339)</u>	<u>\$ (2,669)</u>