

**THE TRIZETTO GROUP, INC.**  
**GUIDANCE 2003**  
**January 14, 2003**

(\$ in millions, except per share data)

	Q1 2003	Year over Year	2003	Year over Year
<b>Total revenue</b>	\$65.0 - \$69.0	9% - 16%	\$300.0 - \$315.0	13% - 19%
<b>Recurring revenue (%)</b>	53% - 55%		55% - 57%	
<b>Gross margin (%)</b>	34%		37% - 39%	
<b>SG&amp;A (%)</b>	19%		18% - 19%	
<b>R&amp;D (%)</b>	7%		7% - 8%	
<b>EBITDA</b>	\$5.0 - \$5.5	22% - 34%	\$34.0 - \$36.0	26% - 33%
<b>D&amp;A - operations</b>	\$4.50		\$20.40	
<b>Amortization - deferred stock comp.</b>	\$0.65		\$2.60	
<b>Amortization - acquisition intangibles</b>	\$6.90		\$24.90	
<b>Pre Tax Loss</b>	(\$6.7) - (\$7.1)		(\$12.3) - (\$14.3)	
<b>Tax Benefit</b>	\$2.1		\$3.0	
<b>GAAP loss</b>	(\$4.5) - (\$5.0)		(\$9.0) - (\$11.0)	
<b>GAAP loss per share (diluted)</b>	\$(0.09) - \$(0.11)		\$(0.18) - \$(0.22)	
<b>Pro forma earnings per share (diluted)*</b>	\$0.00 - 0.01		\$0.15 - \$0.19	
<b>Pro forma earnings tax rate</b>	40%		40%	
<b>Diluted weighted shares outstanding</b>	47,493		49,480	
<b>Basic weighted shares outstanding **</b>	48,061		50,479	

\* Note: pro forma numbers exclude amortization of acquisition - related intangibles, deferred stock amortization, restructuring and related impairment charges. Pro forma numbers reflect a 40% tax rate.

\*\* Used to calculate GAAP loss per share